Icertis Contract Intelligence for State and Local Government

Icertis Contract Intelligence (ICI) is the leading contract intelligence platform built for state and local governments to streamline contract processes, increase compliance, and deliver more value for their constituents.

The Challenge

Today, state and local governments are faced with increased pressure to deliver results in an evolving and more complex environment. In order to effectively shift the focus to true contract intelligence and outcome-based procurement; state and local governments need to reduce repetitive administrative tasks, streamline contract management, and automate currently manual reporting requirements. Contract intelligence is key to addressing these challenges and to transforming state and local procurement processes.

Common state and local procurement challenges include:

Operational Inefficiencies
Slow contract turnaround time due to paper-based, manual processes combined with outdated legacy systems resulting in an increase in overall procurement cycle time.

Compliance Management
Lack of consistent procurement practices, methods, and predictable outcomes limiting transparency into contract obligations, performance, and compliance.

Poor Extensibility
Outdated legacy systems requiring costly customization to support business process changes, new requirements and legislative or regulatory changes.

Performance Monitoring
Lack of integrated performance management to track and evaluate vendor performance after a contract is awarded reducing ability to apply outcome-based performance measures.

Complex User Experience
Siloed applications, inconsistent business processes, and lack of self-service capabilites, resulting in more complex internal and external user experiences.

Lack of Decision Support
Limited real-time procurement intelligence with multiple data sources resulting in fragmented spend visibility and operational reporting across agencies and departments.

Key Benefits

Lower Cost of Acquisition

Streamline and standardize solicitation, contracting, and reporting processes to drive down the cost per procurement

Reduced Contract Turnaround Times

Gain a 360-degree view of dependencies, risks, deliverables, and all related contract actions with a centralized repository to reduce contract turnaround times

Out-Of-The-Box Governance and Compliance

Automate the creation of the electronic contract file and ensure procurement compliance with advanced document management intelligence

Seamless Agency and Vendor Collaboration

Collaborate more effectively with internal stakeholders and the vendor community throughout the lifecycle, ensuring optimized, outcome-based procurements

With unmatched technology and category-defining innovation, Icertis pushes the boundaries of what's possible with contract lifecycle management (CLM). The AI-powered, analyst-validated Icertis Contract Intelligence (ICI) platform turns contracts from static documents into strategic advantage by structuring and connecting the critical contract information that defines how an organization runs. Today, the world's most iconic brands and disruptive innovators trust Icertis to fully realize the intent of their combined 7.5 million+ contracts worth more than $1 trillion, in 40+ languages and 90+ countries. For more information visit icertis.com.

The Solution

With ICI for State and Local, contract managers and procurement professionals can shift their focus from tactical contract management activities to strategic, compliant, and outcome-based procurement that better serves their civic mission. ICI for State and Local provides a single source of truth for all contracting needs by eliminating data redundancies, increasing cost savings, and improving transparency throughout the contract management process.

Icertis Contract Intelligence Platform for State and Local Government

A platform for state and local government to streamline the end-to-end contract management lifecycle.

Intelligent Contract Automation

Efficiently manage the complete contract lifecycle using AI to simplify contract set up, reduce cycle times, increase negotiation effectiveness, and manage contracts at scale.

Comprehensive Governance & Compliance

Proactively identify, assess and manage all contract risks and ensure the fulfillment of contractual obligations based on predictive insights from ICI's powerful compliance tools.

AI-powered Clause Management

Guided contract assembly and clause automation with clause library business rules for real-time contract guidance. Intelligent comparison of previously executed clauses to quickly identify acceptable redlines and nonstandard deviations.

Deep Integrations that Matter

Standard integration adapters with the multiple ERP systems, electronic signature tools, and identity management applications.

Multi-Agency Support

Role-based access to support multi-organizational hierarchies of any complexity, e.g. state > agency > department.

Powerful Reporting & Dashboards

Powerful advanced analytics and AI-enhanced contract intelligence tools to improve visibility, reduce contract cycle times, improve procurement outcomes, and more efficiently respond to data requests.

Integrations

salesforce · Adobe · SAP · Microsoft

Secure and Compliant

FedRAMP · ITAR · AICPA SOC 2 · ISO 27001 · Microsoft Azure

Icertis is the recognized leader in contract lifecycle management

Gartner A 2020 LEADER Magic Quadrant for Contract Life Cycle Management · FORRESTER WAVE LEADER 2019 Contract Lifecycle Management For All Contracts · G2 Leader SUMMER 2020

Trusted by the world's leading enterprises

AIRBUS · BASF · Cognizant · DAIMLER · Johnson & Johnson · Microsoft · SANOFI

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Business Applications Built for State and Local Government

Solicitation Application

Streamline solicitation management with integrated risk management and intelligent bid evaluations. Remove barriers to doing business with state and local governments by improving access to opportunities for qualified vendors.

Collaboration Application

Ensure stronger contractual relationships, faster collaboration, and secure communications with vendors, contractors, and partners, thereby increasing cross-agency information sharing and transparency.

Business Applications Built for State & Local

Deliverable & Obligation Management Application

Track all contract obligations, including key deliverables and milestones. Real-time visibility into monthly forecasted deliverables and critical procurement milestones to ensure vendor performance and compliance.

Vendor Onboarding & Diversity Compliance Application

Accelerate and simplify vendor onboarding, improve vendor diversity compliance, and optimize performance—all from a single application.

The Icertis Difference

Native Contract Intelligence

Increase operational efficiency with real-time intelligence to improve contract decision-making and automate contract writing guidance

Ensured Compliance

Leverage AI-powered insights and automated controls to fully comply with state procurement laws, rules and regulations

Configurable & Scalable

Decrease time to value and maximize user adoption with a highly extensible platform that can be easily tailored to agency specific needs

Secured by Microsoft Azure Government

Work more securely with the proven platform security, reliability and scalability of the mission-critical cloud for US state and local government and their partners

Want to learn more?

Contact Us

Icertis.com/contact

Schedule a Demo

Icertis.com/demo

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