






# Icertis Contract Intelligence for State and Local Government

Icertis Contract Intelligence (ICI) is the leading contract intelligence platform built for state and local governments to streamline contract processes, increase compliance, and deliver more value for their constituents.

## The Challenge

Today, state and local governments are faced with increased pressure to deliver results in an evolving and more complex environment. In order to effectively shift the focus to true contract intelligence and outcome-based procurement; state and local governments need to reduce repetitive administrative tasks, streamline contract management, and automate currently manual reporting requirements. Contract intelligence is key to addressing these challenges and to transforming state and local procurement processes.

Common state and local procurement challenges include:

	<b>Operational Inefficiencies</b> Slow contract turnaround time due to paper-based, manual processes combined with outdated legacy systems resulting in an increase in overall procurement cycle time.
	<b>Compliance Management</b> Lack of consistent procurement practices, methods, and predictable outcomes limiting transparency into contract obligations, performance, and compliance.
	<b>Poor Extensibility</b> Outdated legacy systems requiring costly customization to support business process changes, new requirements and legislative or regulatory changes.
	<b>Performance Monitoring</b> Lack of integrated performance management to track and evaluate vendor performance after a contract is awarded reducing ability to apply outcome-based performance measures.
	<b>Complex User Experience</b> Siloed applications, inconsistent business processes, and lack of self-service capabilities, resulting in more complex internal and external user experiences.
	<b>Lack of Decision Support</b> Limited real-time procurement intelligence with multiple data sources resulting in fragmented spend visibility and operational reporting across agencies and departments.

## Key Benefits



### Lower Cost of Acquisition

Streamline and standardize solicitation, contracting, and reporting processes to drive down the cost per procurement



### Reduced Contract Turnaround Times

Gain a 360-degree view of dependencies, risks, deliverables, and all related contract actions with a centralized repository to reduce contract turnaround times



### Out-Of-The-Box Governance and Compliance

Automate the creation of the electronic contract file and ensure procurement compliance with advanced document management intelligence



### Seamless Agency and Vendor Collaboration

Collaborate more effectively with internal stakeholders and the vendor community throughout the lifecycle, ensuring optimized, outcome-based procurements

## The Solution

With ICI for State and Local, contract managers and procurement professionals can shift their focus from tactical contract management activities to strategic, compliant, and outcome-based procurement that better serves their civic mission. ICI for State and Local provides a single source of truth for all contracting needs by eliminating data redundancies, increasing cost savings, and improving transparency throughout the contract management process.

## Icertis Contract Intelligence Platform for State and Local Government

A platform for state and local government to streamline the end-to-end contract management lifecycle.

### Intelligent Contract Automation

Efficiently manage the complete contract lifecycle using AI to simplify contract set up, reduce cycle times, increase negotiation effectiveness, and manage contracts at scale.

### Comprehensive Governance & Compliance

Proactively identify, assess and manage all contract risks and ensure the fulfillment of contractual obligations based on predictive insights from ICI's powerful compliance tools.

### AI-powered Clause Management

Guided contract assembly and clause automation with clause library business rules for real-time contract guidance. Intelligent comparison of previously executed clauses to quickly identify acceptable redlines and nonstandard deviations.

### Deep Integrations that Matter

Standard integration adapters with the multiple ERP systems, electronic signature tools, and identity management applications.

### Multi-Agency Support

Role-based access to support multi-organizational hierarchies of any complexity, e.g. state > agency > department.

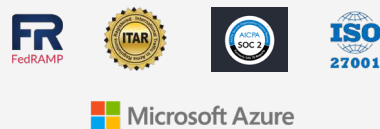
### Powerful Reporting & Dashboards

Powerful advanced analytics and AI-enhanced contract intelligence tools to improve visibility, reduce contract cycle times, improve procurement outcomes, and more efficiently respond to data requests.

### Integrations



### Secure and Compliant



### Icertis is the recognized leader in contract lifecycle management

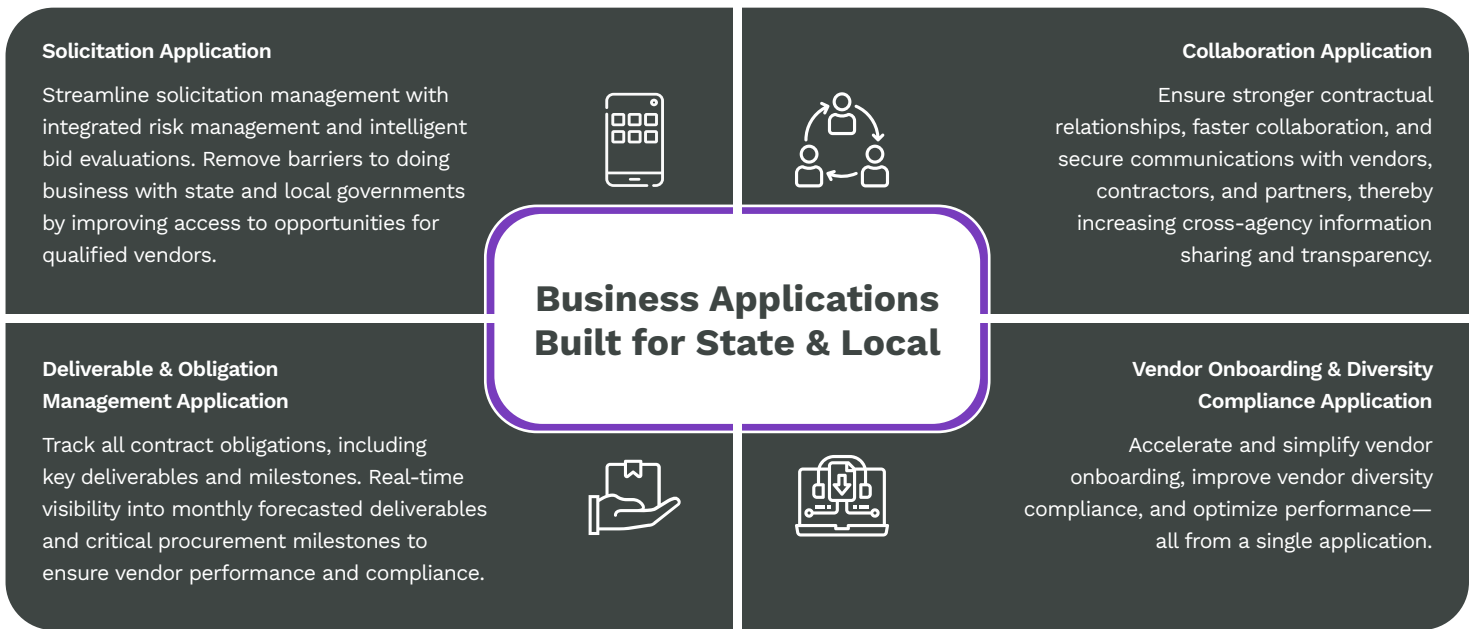


### Trusted by the world's leading enterprises

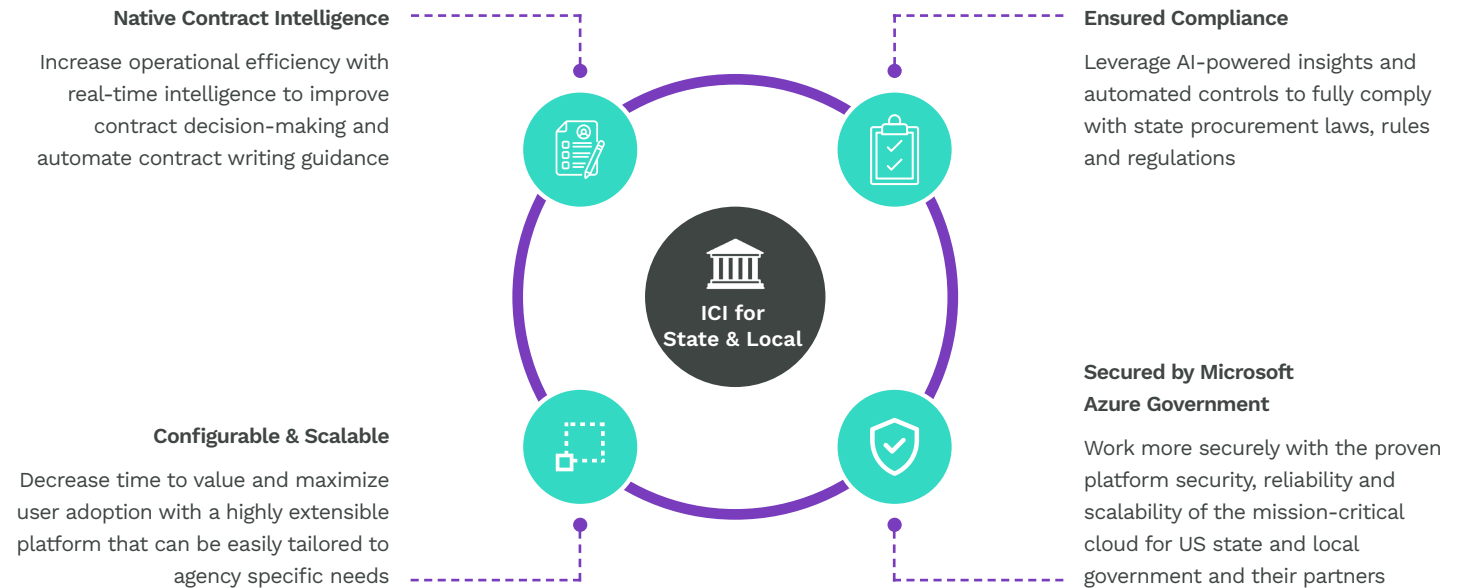


With unmatched technology and category-defining innovation, Icertis pushes the boundaries of what's possible with contract lifecycle management (CLM). The AI-powered, analyst-validated Icertis Contract Intelligence (ICI) platform turns contracts from static documents into strategic advantage by structuring and connecting the critical contract information that defines how an organization runs. Today, the world's most iconic brands and disruptive innovators trust Icertis to fully realize the intent of their combined 7.5 million+ contracts worth more than \$1 trillion, in 40+ languages and 90+ countries. For more information visit [icertis.com](https://icertis.com).

## Business Applications Built for State and Local Government



## The Icertis Difference



Want to learn more?

Contact Us

[Icertis.com/contact](https://icertis.com/contact)

Schedule a Demo

[Icertis.com/demo](https://icertis.com/demo)

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