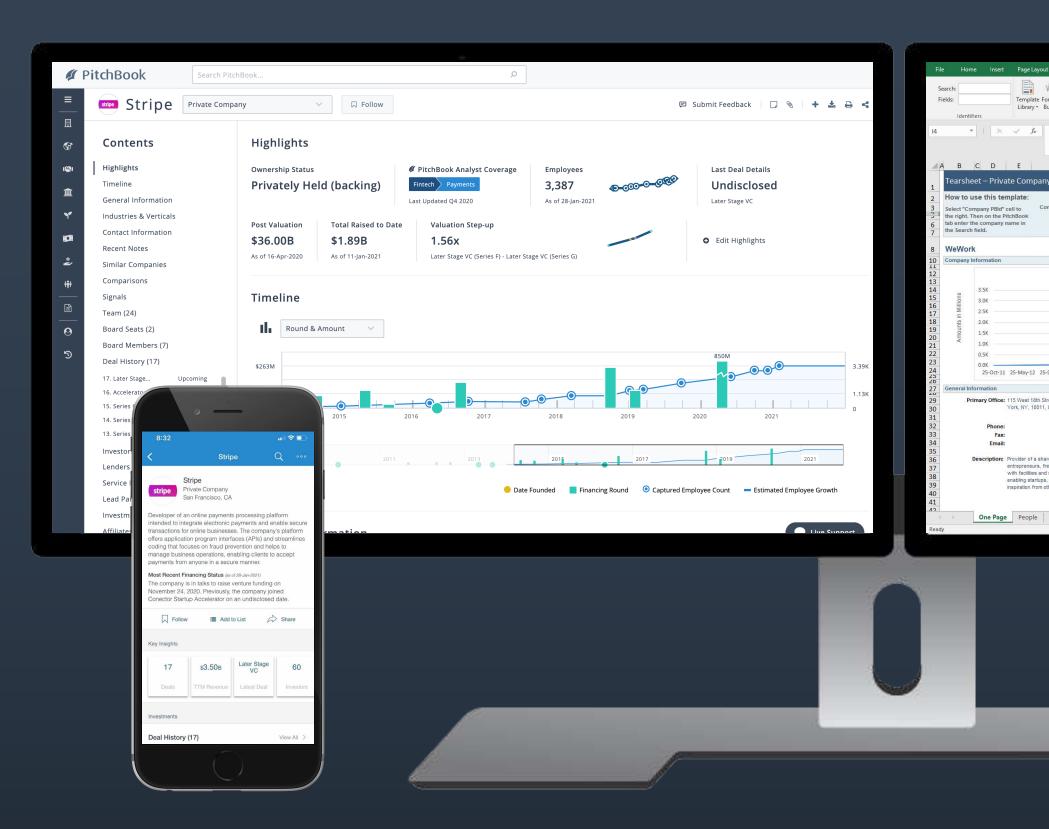
PitchBook

Discover the Power of PitchBook

Everything you ever wanted to know about VC, PE and M&A



Get ahead with better data

The private markets continue to grow in value—and opportunity. To stay ahead in this competitive, fast-changing landscape, you need insight into the flow of capital across the entire venture capital, private equity and M&A ecosystem.

PitchBook provides comprehensive, detailed data on the private and public markets—including companies, investors, funds, investments, exits and people—to help global business professionals like you discover and execute opportunities with confidence.

Our data and analysis are available through our suite of award-winning products (the PitchBook Platform), industry news and in-depth reports.

Unlock the private markets

$\mathcal P$ Zero in on the right information

Leverage granular search criteria to find exactly what you're looking for in seconds.

Discover opportunities
Easily stay on top of changes in the market and activity in your space.

m Get the real story

Access hard-to-find data on companies, deals, investors, funds and professionals.

63 See data differently

Use our visualization tools to understand trends like valuations, deal sizes and more.

Website Entity Types

Legal Name Business Status Ownership Statu Financing Status

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The PitchBook Platform: Our suite of products

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1621	Contents	Highlights			
盦	Highlights	Employees	Fundraising 🛛	Last Deal Details	
~	Timeline	2,500 -000-000-0-0	From Series G	\$850.00M	
	General Information	As of 28-May-2020	3 Months Since Last Deal	Later Stage VC (Series G) 16-Apr-2020	
	Industries & Verticals	New Vertical Entered by Investors	New Vertical Entered by Investor	New Vertical Entered by Investors	Post Valuation
2	Contact Information	B2B Payments	FinTech	Mobile Commerce stripe	\$36.00B ^E
iĝi	Recent Notes Similar Companies	As of 16-Apr-2020	As of 16-Apr-2020	As of 16-Apr-2020	As of 16-Apr-2020
	Comparisons	Total Raised to Date Valuation Step-u	p		
	Signals	\$1.89B 1.56x		• Edit Highlights	
Θ	Team (19)	As of 16-Apr-2020 Later Stage VC (Serie	s F) - Later Stage VC (Series G)		

PitchBook Desktop

Our award-winning software gives you access to our data and the analytical tools you need to get answers fast, discover promising opportunities and more.

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PitchBook Mobile

Get the PitchBook Mobile app to access robust capital market insights, vital industry news and to collaborate with your team no matter where you are.

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Excel Plugin

Access our comprehensive data on the public and private equity markets directly within Excel. Update financial models quickly, streamline your workflow and strengthen your analysis.

General	People	Invest	ments	Preferences	Fund
software an products, (nd Information	technolog stion and t	y, energy. Maithcare i	which seeks to inve communications, co sectors. The firm wa v York.	COLUMN
	aa:Riverside pe: PE/Buyou(eeking		riversidecompany.o 45 Rocksfelfer Can	

CRM Integration

Bring our information into your CRM to create new leads. Plus, enhance your existing accounts with details on executives, investors, funds, deals and more.



Direct Data

Integrate our data with your existing systems through a flexible, à la carte solution or a pre-defined supply of data points.







Chrome Extension

Access our data directly from your browser while you're visiting a website, reading the news or researching online.

What you can do with PitchBook

More than 57,800 private market professionals use our robust suite of products to get an edge. See what our game-changing technology can do for you.

Private market intel

Follow the flow of capital across the entire VC, PE and M&A landscape—and understand exactly how to capitalize on the private markets.

Fundraising

Leverage granular fund data to build custom benchmarks. Prioritize which investors to pursue with insight into mandates, allocations, commitments, preferences and more.

Sourcing investments

Take an active approach to sourcing investments. Our data helps you discover companies that are a strategic fit, ready for funding or primed for acquisition.

Business development

Tap into the private markets to win new clients. Find growing companies, discerning investors and promising industries to grow your business faster than ever.

Due diligence

Quickly vet potential investments and get the real story behind financial sponsors. Use data on companies, people, funds and more to determine what opportunities to pursue and who to work with.

Deal execution

With technology designed to help you work faster and data that is both comprehensive and granular, you can build precise public and private comps, find promising buyers and zero in on the right investors.

Networking

Get info that's more valuable than a resume—like who led an impressive deal, increased revenue or facilitated a big acquisition—and connect with 1.6 million professionals.

"PitchBook is a wonderful platform to acquire critical financial and investment intelligence that helps drive aggressive global growth."



Hyung-Tae Kim CPA, VP Finance, Stradvision

Our clients

Industry-leading firms and corporations around the world rely on our data to inform their biggest decisions.





PG 6

Our data: Who and what you can research with PitchBook

Companies

What we track

Pre-venture companies

8

Venture capital-backed companies

Private equity-backed companies

Mature private companies

Public companies (with fundamentals. analyst reports and consensus estimates)

Key data points Financing history Cap table history Financials Filinas Executives & board members Investors Similar companies & competitors Social followers &

web traffic

Deals

What we track

Angel & venture capital investments Private equity investments & buyouts Mergers & acquisitions **IPOs & PIPEs** Bankruptcies Secondary transactions +15 other deal types

Key data points Deal size & multiples Pre- & post-money valuations Series terms Stock information Investors & lenders Advisors Lead partners

Investors

What we track	Key data points	What we track	Κ
Angels	AUM	Buyout, growth & venture capital funds Mezzanine &	
Accelerators &	Dry powder		
incubators	Investments, acquisitions & exits		
Venture capital firms		debt funds	С
Corporate venture	Fund information & performance	Infrastructure funds	
capital firms		Real estate funds	D
Private equity firms	Co-investors	Funds of funds	В
Strategic acquirers	Team & lead partners	Energy funds	
+15 other	on deals	+20 other fund types	C
investor types	Limited partners		In
	Investment preferences		р

Limited partners

What we track
Pensions
Foundations
Family offices
Endowments
+20 other limited partner types

Key data points Mandates Allocations Commitments Returns **Direct investments** Investment preferences Team

Advisors

What we track Investment banks Law firms Auditors Lenders **Placement agents** Valuation firms +15 other advisor types

Key data points Deals & clients Industry expertise Regional focus League table ranking Team & lead partners on deals Affiliates & subsidiaries

Professionals

What we track C-level executives Founders Partners Managing directors Corporate development officers Investment & advisory professionals

Key data points Affiliated deals & funds Current & past positions Board seats Industry expertise Biography Education

Contact information

Funds

Key data points

Investments

Fund size & target

Performance (IRR)

Cash flow multiples (DPI, RVPI, TVPI)

Dry powder

Benchmark

_imited partners & commitments

nvestment preferences

Our research process: Cutting-edge technology and dedicated people

It's the combination that gives you the most comprehensive, in-depth and accurate data out there. (Not to mention, we've spent millions of hours researching the private markets.) Learn more about our process.

How we collect data

🛔 Gather

More than 650,000 web crawlers scan the internet—capturing relevant financial information from news articles, regulatory filings, websites, press releases and more.

✓ Vet

Our quality assurance team uses preventative validations, corrective validations and manual reviews to relentlessly vet every piece of data.

Organize

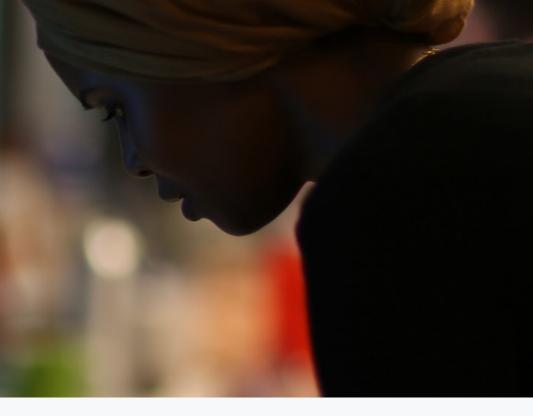
Our natural language processing and machine learning technology organizes the data and filters out anything irrelevant.

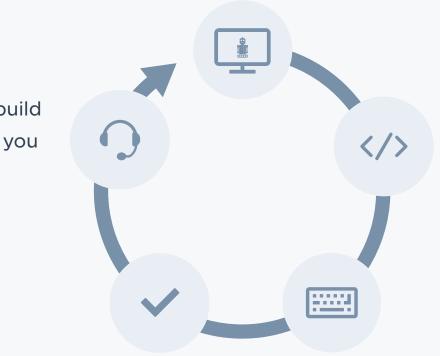
📼 Calculate

Our specialized data teams collect, calculate and verify key figures to build in-depth datasets with information you can't find anywhere else.

O Communicate

Our primary research team communicates directly with people involved in deals to validate information and gather hard-to-find details.





Your success is our success

Customer success

As a client, you get a dedicated customer success manager who understands your business and the goals you want to achieve. They're your go-to contact at PitchBook. Have a question? They have the answer.

Research assistance

Our research team is your research team. Our analysts will find the data you need fast, build custom reports and save you a ton of time.

Live chat

Need answers ASAP? Use our live chat feature to connect directly from PitchBook Desktop. A member of our customer success team will be there to help.

Personalized onboarding

To get you started, we'll guide you through an onboarding process that's tailored to your needs.

Unlimited training

We provide one-on-one training whenever you need it—whether you're new to PitchBook or just need a refresher. "The PitchBook Platform has become the #1 data resource for our entire team. We use it daily to source private company and market data, build highly targeted buyers lists and perform comps analysis. Beyond the data, the PitchBook team proactively finds ways to bring more value to our business."



Christian Schiller Managing Director, Cascadia Capital

PitchBook

Who we are

It all started with seven people working in a 200-square-foot, windowless office. Founder John Gabbert was pursuing an idea his former employer nixed—a database that covered private equity.

In 2009, we launched PitchBook Desktop. With each new dataset and feature, we've expanded and improved. Now, PitchBook tracks every aspect of the public and private equity markets, including venture capital, private equity and M&A.

Our focus has always been—and will always be—our clients. What data matters most to them? What would make their jobs easier? How can we help them make informed decisions?

Now part of Morningstar, we continue to give our clients the data and tools they need to be successful.



John Gabbert, founder and CEO of PitchBook, has more than 17 years of experience building technology for professionals who work in the private markets.